Agenda Item \#__C - 9 $\qquad$

# Village of Royal Palm Beach 

Agenda Item Summary

## Agenda Item:

Approval of bid award and authorization for the Village Manager to enter into contract with Epicurean Park, LLC, dba Nex Era Services, the lowest responsive, responsible bidder, in the amount of $\$ 408,765.41$ for Roadway Grounds Maintenance Service on State Road 7, State Road 80, Royal Palm Beach Boulevard, N., and alternate bid item Belvedere Road.

Issue:
Roadway Grounds Maintenance Service is a part of the maintenance of the roadways within the Village. The Village contracts out the maintenance of State Road 7, State Road 80, and Royal Palm Beach Boulevard, N. The Public Works Department currently has an open GM I position in our Grounds Maintenance Division. We are proposing to award the Alternate Bid Item in lieu of filling this position. The GM I position will be eliminated in October 2022 at the start of this proposed contract. Epicurean Park, LLC, dba Nex Era Services is the lowest responsive, responsible bidder for State Road 7, State Road 80, Royal Palm Beach Boulevard, N and Belvedere Road grounds maintenance work as shown on the attached bid tabulation.

This contract is for a one (1) year term and may be extended for four (4) additional one (1) year terms provided both parties agree. The proposed contract includes a cost adjustment that is effective at the beginning of the renewal term. The cost adjustment is limited to the latest yearly percentage increase provided in the All Urban Consumers Price Index (CPU-U) for Miami-Fort Lauderdale-West Palm Beach, FL as published by the Bureau of Labor Statistics, U.S. Dept. of Labor as of April 1 of the most recent calendar year or three percent (3\%), whichever is less.

## Recommended Action:

Upon Council review staff recommends a motion to approve.

| Initiator: | Village Manager | Agenda | Village Council |
| :--- | :--- | :--- | :--- |
| Paul L. Webster | Approved: | Date: | Action: |
| Director of |  | $8 / 18 / 22$ |  |
| Public Works |  |  |  |

## Grounds Maintenance Service

Bid Tabulation
August 10, 2022

| S.R. 7 ROW / Easement Area |  |  | Epicurean Park, LLC |  | Mainguy Landscape Services |  | Ringler Landscape Design Co. |  | Superior Landscaping \& Lawn Service, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Quantity | Unit | Unit Cost | Total Annual Cost | Unit Cost | Total Annual Cost | Unit Cost | Total Annual Cost | Unit Cost | $\begin{aligned} & \text { Total Annual } \\ & \text { Cost } \end{aligned}$ |
| Mowing | 39 | EA | 806.02 | 31,434.78 | 350.00 | 13,650.00 | 890.00 | 34,710.00 | 4,236.17 | 165,210.63 |
| Shrub Pruning | 10 | EA | 932.40 | 9,324.00 | 1,000.00 | 10,000.00 | 1,692.90 | 16,929.00 | 4,621.28 | 46,212.80 |
| Tree Trimming (Incl. Palms) | 2 | EA | 4,500.00 | 9,000.00 | 5,000.00 | 10,000.00 | 9,998.00 | 19,996.00 | 7,032.07 | 14,064.14 |
| Edging/String Trimming | 39 | EA | 550.13 | 21,455.07 | 400.00 | 15,600.00 | 500.00 | 19,500.00 | 943.48 | 36,795.72 |
| Weed Control | 39 | EA | 40.00 | 1,560.00 | 250.00 | 9,750.00 | 43.00 | 1,677.00 | 1,011.86 | 39,462.54 |
| Irrigation System (Monthly) | 12 | EA | 584.00 | 7,008.00 | 900.00 | 10,800.00 | 1,080.00 | 12,960.00 | 1,500.33 | 18,003.96 |
| Litter Removal | 39 | EA | 180.00 | 7,020.00 | 150.00 | 5,850.00 | 152.00 | 5,928.00 | 643.21 | 25,085.19 |
| Raking | 39 | EA | 76.92 | 2,999.88 | 250.00 | 9,750.00 | 152.00 | 5,928.00 | 943.38 | 36,791.82 |
| Mulch | 2 | EA | 5,350.00 | 10,700.00 | 1,800.00 | 3,600.00 | 4,276.85 | 8,553.70 | 12,969.28 | 25,938.56 |
| SUBTOTAL |  |  |  | 100,501.73 |  | 89,000.00 |  | 126,181.70 |  | 407,565.36 |
| S.R. 80 ROW / Easement Area |  |  |  |  |  |  |  |  |  |  |
| Item | Quantity | Unit | Unit Cost | Total Annual Cost | Unit Cost | Total Annual Cost | Unit Cost | Total <br> Annual Cost | Unit Cost | $\begin{aligned} & \text { Total Annual } \\ & \text { Cost } \end{aligned}$ |
| Mowing | 39 | EA | 985.13 | 38,420.07 | 460.00 | 17,940.00 | 1,039.00 | 40,521.00 | 6,161.70 | 240,306.30 |
| Shrub Pruning | 10 | EA | 1,587.60 | 15,876.00 | 1,850.00 | 18,500.00 | 1,978.02 | 19,780.20 | 6,161.70 | 61,617.00 |
| Tree Trimming (Incl. Palms) | 2 | EA | 13,305.00 | 26,610.00 | 12,350.00 | 24,700.00 | 32,248.00 | 64,496.00 | 10,833.19 | 21,666.38 |
| Edging/String <br> Trimming | 39 | EA | 550.13 | 21,455.07 | 530.00 | 20,670.00 | 583.00 | 22,737.00 | 1,372.18 | 53,515.02 |
| Weed Control | 39 | EA | 60.00 | 2,340.00 | 335.00 | 13,065.00 | 50.00 | 1,950.00 | 1,509.14 | 58,856.46 |
| Irrigation System (Monthly) | 12 | EA | 416.00 | 4,992.00 | 1,235.00 | 14,820.00 | 888.00 | 10,656.00 | 2,267.62 | 27,211.44 |
| Litter Removal | 39 | EA | 179.48 | 6,999.72 | 245.00 | 9,555.00 | 177.00 | 6,903.00 | 728.98 | 28,430.22 |
| Raking | 39 | EA | 180.38 | 7,034.82 | 340.00 | 13,260.00 | 177.00 | 6,903.00 | 1,372.18 | 53,515.02 |
| Mulch | 2 | EA | 11,150.00 | 22,300.00 | 3,745.00 | 7,490.00 | 12,150.00 | 24,300.00 | 25,595.62 | 51,191.24 |
| SUBTOTAL |  |  |  | 146,027.68 |  | 140,000.00 |  | 198,246.20 |  | 596,309.08 |
| Royal Palm Beach Blvd, N |  |  |  |  |  |  |  |  |  |  |
| Item | Quantity | Unit | Unit Cost | Total Annual Cost | Unit Cost | Total Annual Cost | Unit Cost | Total Annual Cost | Unit Cost | Total Annual Cost |
| Mowing | 39 | EA | 637.95 | 24,880.05 | 150.00 | 5,850.00 | 593.00 | 23,127.00 | 5,391.49 | 210,268.11 |
| Shrub Pruning | 10 | EA | 1,587.60 | 15,876.00 | 2,000.00 | 20,000.00 | 1,128.60 | 11,286.00 | 6,161.70 | 61,617.00 |
| Tree Trimming (Incl. Palms) | 2 | EA | 4,835.00 | 9,670.00 | 6,500.00 | 13,000.00 | 13,763.00 | 27,526.00 | 11,783.47 | 23,566.94 |
| Edging/String <br> Trimming | 39 | EA | 550.13 | 21,455.07 | 650.00 | 25,350.00 | 332.00 | 12,948.00 | 1,200.66 | 46,825.74 |
| Weed Control | 39 | EA | 40.00 | 1,560.00 | 200.00 | 7,800.00 | 29.00 | 1,131.00 | 1,269.14 | 49,496.46 |
| Irrigation System (Monthly) | 12 | EA | 500.00 | 6,000.00 | 1,000.00 | 12,000.00 | 528.00 | 6,336.00 | 1,690.21 | 20,282.52 |
| Litter Removal | 39 | EA | 180.00 | 7,020.00 | 125.00 | 4,875.00 | 101.00 | 3,939.00 | 728.97 | 28,429.83 |
| Raking | 39 | EA | 76.92 | 2,999.88 | 200.00 | 7,800.00 | 101.00 | 3,939.00 | 1,200.66 | 46,825.74 |
| Mulch | 2 | EA | 4,850.00 | 9,700.00 | 3,500.00 | 7,000.00 | 13,016.00 | 26,032.00 | 18,747.62 | 37,495.24 |
| SUBTOTAL |  |  |  | 99,161.00 |  | 103,675.00 |  | 116,264.00 |  | 524,807.58 |


| ALTERNATE BID ITEM: <br> Belvedere Road |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Quantity | Unit | Unit Cost | Total Annual | Unit Cost | Total Annual | Unit Cost | Total | Unit Cost | Total Annual |
| Mowing | 39 | EA | 500.00 | 19,500.00 | 375.00 | 14,625.00 | 417.00 | 16,263.00 | 4,236.17 | 165,210.63 |
| Shrub Pruning | 10 | EA | 110.00 | 1,100.00 | 250.00 | 2,500.00 | 794.98 | 7,949.80 | 4,236.17 | 42,361.70 |
| Tree Trimming (Incl. | 2 | EA | 3,500.00 | 7,000.00 | 5,000.00 | 10,000.00 | 10,415.00 | 20,830.00 | 8,932.63 | 17,865.26 |
| Edging/String | 39 | EA | 350.00 | 13,650.00 | 325.00 | 12,675.00 | 234.00 | 9,126.00 | 943.38 | 36,791.82 |
| Weed Control | 39 | EA | 40.00 | 1,560.00 | 275.00 | 10,725.00 | 20.00 | 780.00 | 1,011.86 | 39,462.54 |
| Irrigation System | 12 | EA | 500.00 | 6,000.00 | 1,000.00 | 12,000.00 | 300.00 | 3,600.00 | 1,215.52 | 14,586.24 |
| Litter Removal | 39 | EA | 85.00 | 3,315.00 | 220.00 | 8,580.00 | 71.00 | 2,769.00 | 643.21 | 25,085.19 |
| Raking | 39 | EA | 50.00 | 1,950.00 | 200.00 | 7,800.00 | 71.00 | 2,769.00 | 943.38 | 36,791.82 |
| Mulch | 2 | EA | 4,500.00 | 9,000.00 | 3,000.00 | 6,000.00 | 4,090.90 | 8,181.80 | 12,969.28 | 25,938.56 |
| SUBTOTAL |  |  |  | 63,075.00 |  | 84,905.00 |  | 72,268.60 |  | 404,093.76 |

TOTAL ANNUAL COST ALL

## BID ITEMS: <br> \$408,765.41

Addendum No. 1

Yes
\$417,580.00
No
\$512,960.50
Yes

\$1,932,775.78
Yes
attached?

Notes:

1. Mainguy Landscape Services did not submit Addendum No. 1 with its bid and are considered non-responsive.
2. DPW currently has an open GM I position in our Grounds Maintenance Division. We are proposing to award the Alternate Bid Item in lieu of filling this position.
3. Epicurean Park, LLC is the lowest responsive, responsible bidder. DPW is recommending the award of all Bid Itemd to Epicurean Park, LLC in the amount of $\$ 408,765.41$.
